



***Bizsolindia Services Pvt. Ltd.***

Concept to Completion - Consulting | Outsourcing (KPO) | IT Solutions

***Bizsol***

*...partners in strategy*





# VISION

Be a trusted and respected professional firm helping customers to do business in India with ease and assisting them to maximize their bottom lines while being fully compliant with the laws of the land.

# MISSION



- P** Professionalism
- R** Respect
- I** Integrity
- D** Dedication
- E** Excellence

# OBJECTIVE

## ‘SMART’ Service

‘S’uited to Customers Requirement

‘M’easurable

(Quantifiable Benefits)

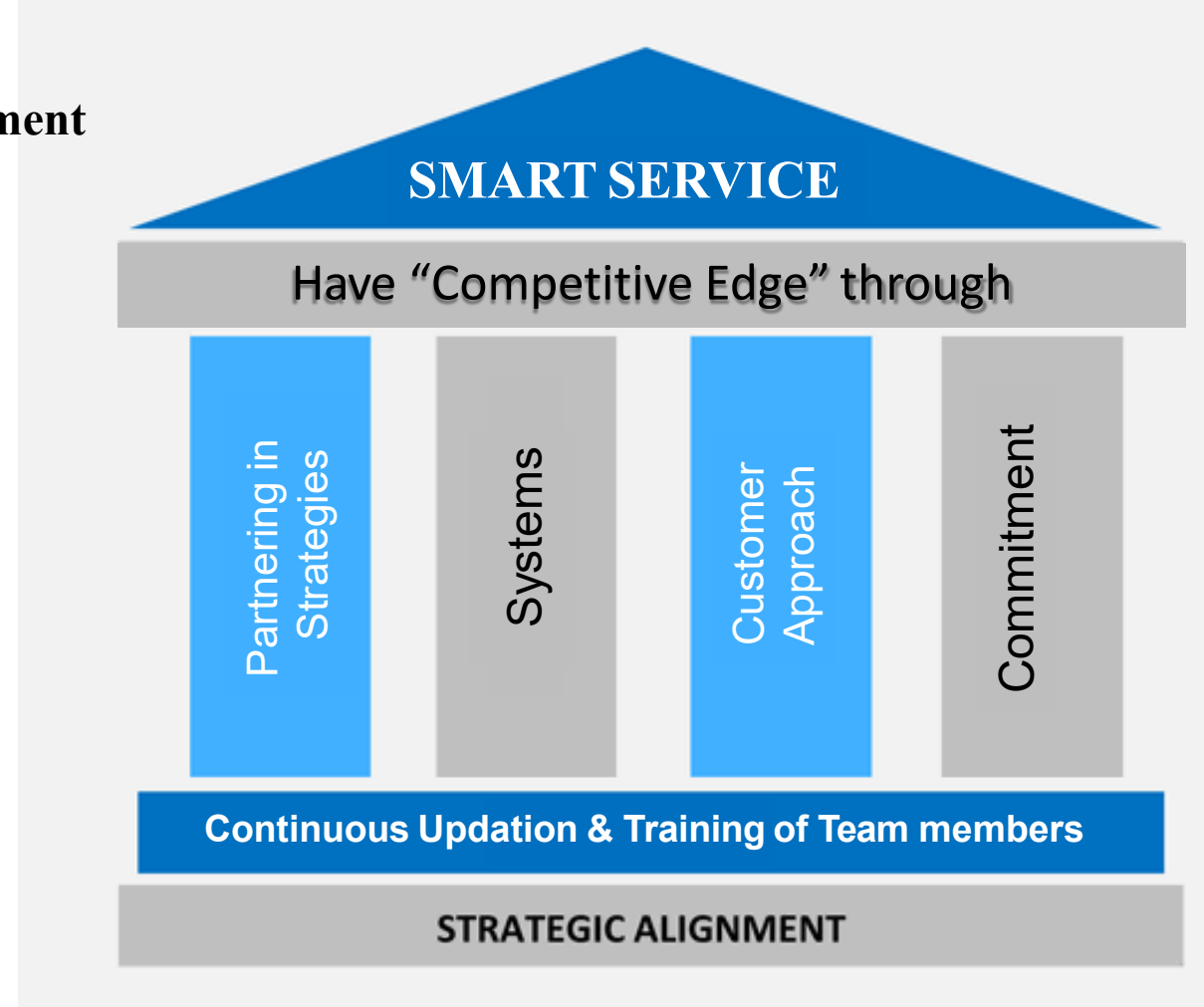
‘A’chievable

(Customer Satisfaction)

‘R’ewarding

‘T’ime

(Reduced Turnaround Time)



*Trusted Partners in Strategy Offering Creative Tax, Legal &  
Business Solutions - Concept to Completion*

CUSTOMER  
FEEDBACK  
SUPPORT  
INNOVATIVE  
QUALITY  
EXCELLENT  
FRIENDLY

# About Company



## Commencement

January 1997



## Employee Strength

300+



## Offices

Pune, Mumbai, Nashik, Satara  
Ch. Sambhaji Nagar & Ahmedabad



## Status

Private Limited Company



## Professionals

60+ Plus consisting of CA/CMA/CS,  
50+ Law Professionals & IT Professionals



## Business Profile

### Commercial Services in field of :

GST, Indirect Taxes, Direct Taxes, Outsourcing,  
Foreign Trade Policy, Legal Services,  
Corporate Laws, Software Development,  
Customized IT Solutions & Tools, Treasury & Risk Mitigations

# Assocham Awards

- Best Employer for Women
- Best Employer for Persons with Disabilities



# SERVICES

## Expertise

### Accounts & Audit, Payroll & Compliance

- ☐ Setting up of Accounting System & Control
- ☐ Preparation of Accounts Manual & SOP
- ☐ Accounting
- ☐ Budgeting
- ☐ Costing
- ☐ Internal Audit
- ☐ Statutory Audit
- ☐ Cost Audit
- ☐ Payroll & Compliances
- ☐ MIS
- ☐ Training in above areas



# SERVICES

## Focused Services

### Virtual CFO (Startup & MSME)

#### Structured Budgeting

Credible runway with robust forecasting frameworks

#### Real-time Insights

Dashboards and performance tracking for informed decision-making

#### Strategic Alignment

Finance acts as a business partner, aligning with goals

#### Robust Compliance

Strong systems and governance protocols assure stakeholders.

#### Experienced Leadership

Sector-specific insight provides an anchor for entrepreneurs.

# SERVICES

## Virtual CFO (Startup & MSME)

# Our Value Proposition for Startup & SME

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### Cost-Effective Expertise

Senior financial expertise at a fraction of the cost of a fulltime hire.

### Real-time Insights

Dashboards & analytics provide immediate data for decision-making.

### Local Compliance

Pan-India reach with deep local regulatory knowledge.

### Scalable Systems

Solutions designed for long-term growth & adaptability.



# SERVICES

## Strategic Management & Implementation (Taxation)

### Direct tax

Advisory, Health Checkup  
/ Internal Audit

TDS, Returns &  
E- Assessment

Tax Audit & Transfer  
Pricing

E-Adjudication

### GST

Advisory, Health Checkup /  
Internal Audit

Statutory Compliances  
On-Site & Off-Site

E-Way Bill  
On-Site & Off-Site

Refund

### Customs

Advisory, Health  
Checkup /Internal Audit

SVB

Refunds

Adjudications

### Adjudications / Assessments

Central Excise

Service Tax

Sales Tax & CST

Other Earlier Laws  
(Subsumed in GST)

# SERVICES

## Support & Co-ordination



- ✓ Departmental Audit pertaining to GST, Central Excise & Service Tax
- ✓ Premises Based Customs Audit

- Preparation of database for pre-audit for above
- Maintenance of the records & updation thereof before audit
- Resolving the audit queries on the field
- Replies to the audit queries subsequently

# SERVICES

- Special Economic Zone
- Export Oriented Unit
- Software Technology Park
- EHTP
- Bio-Technology Park
- IT Park
- Food Park
- Cluster

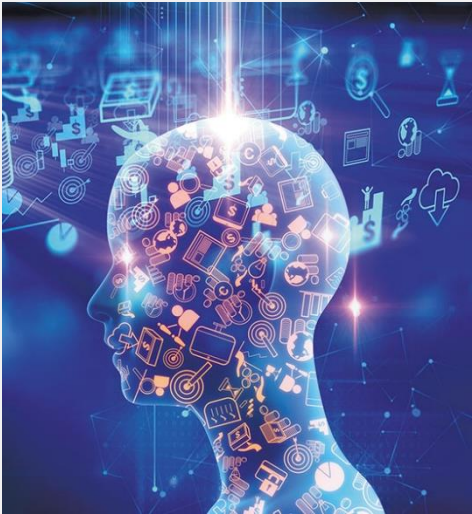
Expertise: SEZ | EOU | STPI | EHTP | BTP

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# SERVICES

## Expertise – IT / ITES



- Conducting feasibility study of the unit & report there on.
- End to end services for right from obtaining the Letter of Intent to Registration, Incentives, Fiscal Benefits & Statutory Returns
- Obtaining IT Registration Certificate as an IT/ITES Units for existing units
- Approval for Private IT Park in order to avail benefit of double FSI and others.
- Obtaining Enterprise Memorandum (EM) Certificate OR Industrial Enterprise Memorandum (IEM) for IT/ITES Units
- Stamp Duty Exemption for IT/ITES Units, SEZ Units, and STPI Units
- Electricity Duty Exemption for IT/ITeS Units, SEZ Units, and STPI Units
- Obtaining STP/ Non-STP Registration Certificate as an IT/ITeS Units for existing Units.
- SOFTEX Declaration for IT/ITeS Units, SEZ Units, and STPI Units & approval from competent authority
- Maintenance of Records for IT/ITeS Parks, IT/ITES Units, SEZ Units, and STPI Units
- Statutory Returns for IT/ITeS Parks, IT/ITES Units, SEZ Units, and STPI Units



## Expertise: Foreign Trade Policy

- ❑ Scheme Selection
- ❑ Advisory
- ❑ Authorization for Restricted Items
- ❑ Authorizations – EPCG / Advance Authorizations
- ❑ Redemption - EPCG / Advance Authorizations
- ❑ MEIS / SEIS
- ❑ Remission of Duties and Taxes on Exported Products (RoDTEP)
- ❑ Brand Rate Fixation & Duty Drawback
- ❑ Representation before PRC & Grievance Redressal Committee
- ❑ Fixation of SION
- ❑ Updation of IEC online to avoid de-activation, resulting in no import or export activity



# SERVICES

## Specialized Services



**Package Scheme of  
Incentive (PSI Scheme)**

**MSEB subsidy for  
Windmill & Solar  
installation units.**

**Food Park Subsidy**

**Authorized Economic  
Operator (AEO)  
Certification**

**Production Linked  
Incentive Scheme**

**Central Govt & State  
Govt Subsidy**

## Banking Sectors

- Review and appraisals of project report for new loan proposals of all types of loans, limits, BG etc. and renewal proposal thereof.
- Critical Analysis of :
  - Monthly MIS submitted by Loanee / Customers, so as to identify probable NPA
  - Stock Statement & Debtors, so as to assess proper declarations and to identify probable NPA
  - Financial Statements & interpretation of financial ratios to understand the stability of customers
  - Audited Financial Statements, Cost Audit Reports, Income Tax Returns, MCA returns filed by customers to know the credentials and also to understand the stability of the customers and identify the probable NPA in advance.
- Promotion for banking w.r.t. Treasury Management and disbursement of loan
- Advise and handling the matters of conflict between Govt dues vis-à-vis Secured Loan & attachment of properties under SARFAESI, DRT, IBC.
- Tax compliances, assessment and adjudications under GST Law including filing annual returns in the Form GSTR-9 and GSTR-9C
- Tax compliances, assessment & adjudications under Income Tax Law including TDS working & filing the returns.
- Tax Audits
- Statutory Audits
- Concurrent Audit
- Stock Audit
- Filing petitions, appeals, representations before NCLT and NCLAT



# SERVICES

## Expertise – Corporate Trainings

- ❑ Goods and Service Tax (GST)
- ❑ Foreign Trade Policy
- ❑ Customs
- ❑ Export Benefits
- ❑ SEZ, EOU, STPI – Concept & Procedures
- ❑ FEMA
- ❑ Cost Accounting Records
- ❑ Related Party Transactions
- ❑ Legal Compliances
- ❑ 60 Laws





## Expertise – Corporate Law

- Formation of Companies, Foreign Subsidiary Companies, Section 8 Companies, One Person Companies, LLP's etc.
- Maintenance of all statutory registers, Minutes Books etc. for companies.
- Filing of Annual Returns and Financial Statements with ROC (XBRL and Non-XBRL) of companies and LLP's.
- Co. Law Secretarial Audits.
- Closure of LLP's and Companies through Fast Track Scheme.
- Conversion of Pvt Ltd. Companies to LLP
- All company law compliances i.e. change in name, change in registered office, Appointments, Cessation and Changes in Directors and KMP, Increase in Authorized Share Capital, Issue of Shares, Transfer of Shares, Alteration of Memorandum and Article of Association etc.
- All LLP Act Compliances i.e. drafting of initial LLP Agreements, Supplementary LLP Agreements for changes, Change in name of LLP, Change in registered office, Appointments, Cession and Changes in Partner and Designated Partners, Increase in Contributions etc.



# SERVICES

## Specialized Labour Law Services

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**Guidance on Restructuring of CTC considering forthcoming Code on Wages**

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**Payroll Processing**

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**Statutory Compliances for Provident Fund, ESIC, Profession Tax, Labour Welfare Fund. (Periodically)**

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**Computation of Salary TDS & Form 16 for Employee**

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**Full and Final Settlement Working for Left Employees**

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**Gratuity Computation & Related Compliances.**

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**Monthly MIS on Statutory Compliances**

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# SERVICES

## Specialized Labour Law Services

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**Quarterly Audit of existing labour law related record & documentation**

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**Drafting & Vetting Various Agreements**

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**Drafting the Employee Handbook**

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**Drafting Code of Ethics, Internal HR Policies etc.**

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**Reviewing of Standing Order & Approval thereof**

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**Updates on changes in Labour Laws.**

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**Training on Labour Law Compliances**



## Specialized Legal Services

- ❑ **BUSINESS LAWS**

- ❑ Trademark, Patents, Contract Act, Negotiable Instruments Act, Competition Act, etc.

- ❑ **FISCAL LAWS**

- ❑ CGST Act, SGST Act, IGST Act, Customs Act, Central Excise Act, Finance Act, Income Tax Act, FEMA, Sale of Goods Act, SEBI, Wealth Tax, Foreign Trade (Development & Regulation) Act.

- ❑ **CORPORATE LAW/ COMPANY LAW**

- ❑ Advisory, Company law Matters, NCLT & NCALT etc.





# SERVICES

## Specialized Legal Services

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Labour Laws & Compliance

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Environmental Laws

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Contract Drafting & Conveyancing

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Consumer Law

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Arbitration & Alternative Dispute Resolution



# SERVICES

## Expertise – Financial Services

FX Management Outsourcing

Interest-Rate Advisory for Cost Reduction

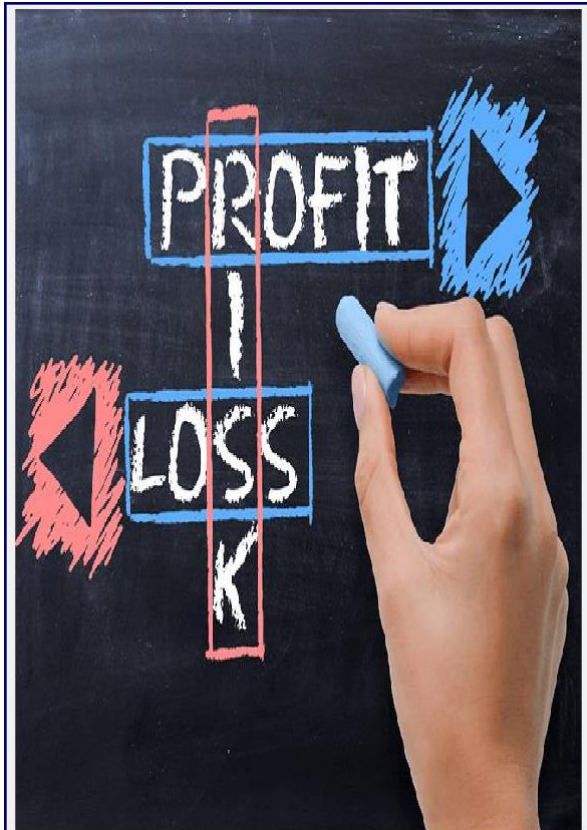
RBI/FEMA Statutory Advisory

Debt Re-structuring & Syndication

Global Entry/Exit Advisory

Hedge Accounting

Venture Capital Project Augmentation & Liaisoning



*Through Bizsolindia Financial Services Pvt. Ltd.*

# SERVICES

## Specialized Tools

### Asset Management :

- Fixed Asset Register is the base
- QR code can be customised covering need of the customer, visualizing type of asset, asset number, original purchase date, mark and number on the asset, value of the asset, location of the asset or any customised field.
- Since QR code can be tagged on the assets through metal strips, stickers, paper, etc. and can be always used for perpetual / periodical verification.
- Real time MIS in customised format.
- Reconciliation with Fixed Asset Register.
- Certification for CARO Compliances.

**Physical  
Verification of  
Stock, Fixed  
Assets & tagging  
thereof through  
QR Code**

# SERVICES

## Specialized Tools

### Inventory Management :

- Stock register is base
- Age wise analysis of stock.
- Identification of stock nearing to the shelf life.
- Location
- Quantity and Value
- Identification of slow moving, non-moving, obsolete and dormant stock subject to maintenance of stock records on identified locations.
- Reporting of quantity variations (excess/shortage) and valuation thereof.
- Certification for CARO Compliances.

**Physical  
Verification of  
Stock, Fixed  
Assets & tagging  
thereof through  
QR Code**



# SERVICES

## GSTR-2B Mismatch & Follow-up

### Specialized Tools

#### **GSTR-2B Reconciliation & Follow-up Solution**

- Handling GSTR-2B Mismatches
- Follow-up with noncompliant Vendors
- Providing MIS from time to time for these activities

# WHY BIZSOL?

*We deliver whatever it takes....*



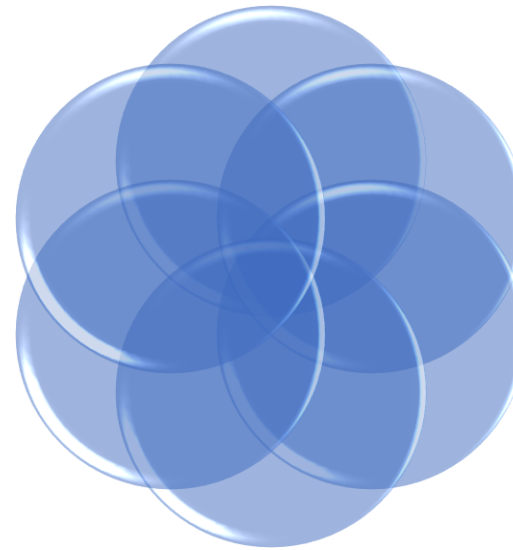
**Trusted Partners**

**Seamless  
Service  
Delivery**

**Knowledge  
Driven**

**Personalized  
Attention**

**Value  
Addition**



**Single Point  
Contact**

# OUR PRIDE

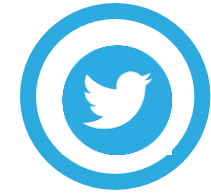
## Engagement Through Digital Media



Daily Engagement  
SOCIAL MEDIA POSTS



Interactives  
WEEKLY & MONTHLY  
BIZSOL UPDATES



Insightful  
VIDEO SESSIONS &  
PODCASTS



Thoughtful  
ARTICLES & BLOGS



Learn  
ONLINE COURSES &  
SESSIONS



# CLIENTELE OTHER MNC

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**SPRINGER  
NATURE**

**Gardner  
Denver**

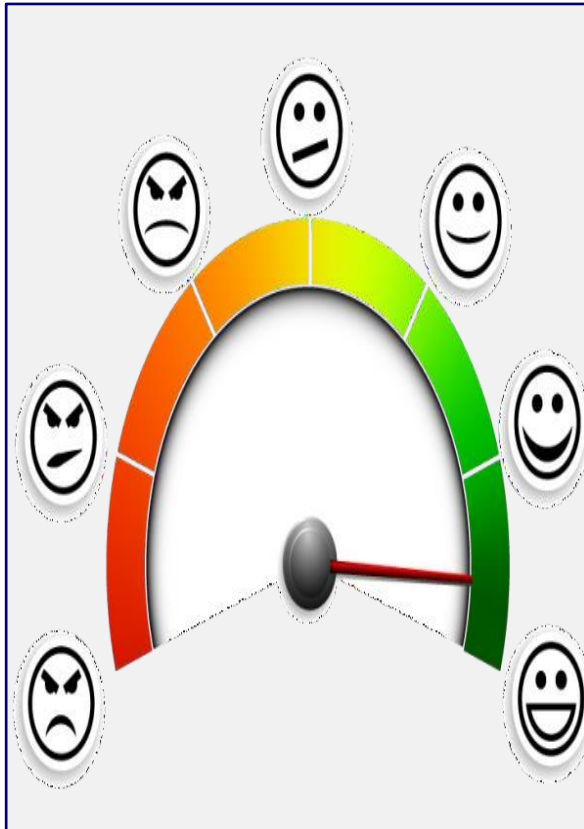


**Amphenol®**

**LEONI**



**SKODA | VOLKSWAGEN**  
Škoda Auto Volkswagen India Private Limited



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**Cipla**



**Serum**  
World Class Products. World Class Care.



**:hager**



**Emcure**  
Success through Innovation

**S Kant**  
HEALTHCARE Ltd.



**GARWARE**  
TECHNICAL FIBRES



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# Education Sector



मोहेश्वरी विद्या प्रचारक मंडळ



Savitribai Phule Pune  
University, Pune



महाराजा  
शिवछत्रपति  
प्रतिष्ठान

**DPU**  
Dr. D. Y. Patil Vidyapeeth



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# BANKS

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**Thank You !!**

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